

January 31, 2021

To Whom it May Concern;

The Deanwood Citizens Association (DCA) and JLAA, Inc. a local grocery business doing business as "Menick's Market," located at 4401 Nannie Helen Burroughs AVE NE, would like to put into writing how we can work together to better the Deanwood neighborhood and enhance the quality of life for all its residents of the largest neighborhood in Ward 7.

The DCA understands that Menick's Market is applying to renew a Class B alcoholic beverage license for the distribution and sale of beer and wine at their premises and is seeking community support in their ABRA process. This is not an ABRA "settlement agreement," but rather a letter of mutual understanding.

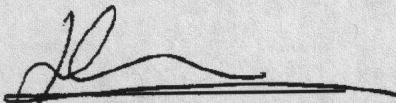
On January 25, 2021, Joe Chau, the business owner of Menick's Market, attended the DCA's general body meeting, where he listened to community concerns, addressed questions, and expressed support for the community's vision for increasing access to fresh food options. Joe and his wife, Laureen Chau, spoke about how they feel like they are part of the community since they spend so much of their time at their store; their current selection of fresh vegetables; how they keep their premises clean; and how they are working with Deborah Jones of Ward 7 Business Partnership to increase refrigeration for fresh food and vegetables. They also mentioned giving out food to 150 residents during Thanksgiving, and hope to do so again in the future.

The DCA conveyed to Menick's Market that despite a history of having dozens of local food businesses, the Deanwood community currently has no full-size grocery store. It also has very few places selling fresh food offerings like sandwiches and salads or produce like fresh fruits and vegetables. Different community members chimed in to express how they appreciate Menick Market's good and friendly customer service; how it does offer more fresh food options than other nearby stores; how it offers tasty snow cones; and how it recently had a mural painted on its wall.

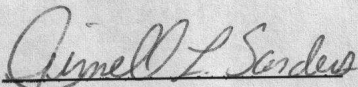
Both parties expressed support for working together in the following ways:

1. The Grocer shall maintain a clean and litter-free public space along adjacent sidewalks outside the establishment.
2. The Grocer shall not directly or indirectly sell or deliver alcohol to any intoxicated person.
3. The Grocer is encouraged not to sell any alcohol before 11:30am in the morning in line with ANC 7C guidelines.
4. The Grocer shall make every effort to prohibit and prevent loitering and criminal activity on or in front of the establishment premises.
 - a. Install "No Loitering" signs
 - b. Coordinate with MPD to enforce no loitering around the establishment
 - c. Install and maintain external security cameras and enroll in MPD monitoring
5. The Grocery shall comply with all applicable DC and ABRA laws and rules.
6. The Grocer commits to continue offering deli meats, cheeses, sandwiches, and salads as well as expand its selection of such fresh food offerings.
7. The Grocer commits to continue selling fresh produce such as lettuce, cabbage, and cucumbers as well as increase the amount of fresh fruits and vegetables available for purchase.

8. The Grocer commits to continue posting signs indicating fresh food and produce is available, limit the number of beer and alcohol signs outside, and build a website to increase business' visibility and market products and services.
9. The Grocer commits to stocking more vegan and healthy grocery fresh and dry goods.
10. The Grocer commits to make reasonable efforts to include fresh food items requested by residents.
11. The Grocer commits to continue its annual DCA business membership and remain in good standing.
12. The Grocer commits to sourcing products and services from Deanwood and Ward 7 businesses to the fullest extent possible.
13. The DCA commits to supporting the expansion of the Grocery business.
14. The DCA commits to connecting the Grocer with its other DCA business members.
15. The DCA commits to formally and officially support the Grocer request for renewal of their Class B license.



Joe Chau
Owner, Menick's Market



Jimell Sanders
President, Deanwood Citizens Association